



FORSYTH  
TOBACCO  
PRODUCTS

401 NORTH MAIN STREET  
WINSTON-SALEM, NC 27102

Sales		Retail	
1221	_____	1222	_____
1222	_____	1223	_____
1223	_____	1226	_____
1224	_____	1229	_____
1225	_____	ROM	_____
1226	_____	PC	SC
1229	_____	MC	PA
1240	_____		
1244	_____	RSM	RBM

June 30, 1998

TO: ROM's

FROM: M. L. Moore

RE: Labor Day Promotion

Please disseminate the enclosed Labor Day Promotion allocation sheets to your respective Account Managers as soon as practicable along with a copy of FSC #115-B (which is being e-mailed to all ROU's on Wednesday, July 1).

Sincerely,

Michael L. Moore  
Retail Manager-Forsyth

MLM:srh

Enclosure

51847 8027

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER GREGORY MITCHELL  
DIVISION # 1226

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
-----	-----	-----	-----	-----	-----	-----
9995030	SOUTH BEACH NOVELTIE	CARDINAL	110	\$55	\$691.05	11

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8028

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER AUDREY EVANCHIK  
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PRDMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
9996200	CONSOLIDATED SIMON D	QUALITY SMOKES	821	\$410	\$373.72	0

NOTE : THIS ACCOUNT HAS LESS THAN 4 MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$.50 PER CARTON OF ITS OWN. (\$1.00 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8029

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER AUDREY EVANCHIK  
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
9997570	THOMSON OKUN, INC.	SLIM PRICE	55	\$27	\$371.00	12

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

0E08 7815

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER L WOLFE  
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
9994310	MIDDLESEX TOB.& CONF	FOCUS	240	\$120	\$4,305.85	32

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8031

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER L WOLFE  
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
-----	-----	-----	-----	-----	-----	-----
9995190	EDMUND C. KLEINER, I	TEMPO	92	\$46	\$925.52	18

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8032

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER L WOLFE  
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
-----	-----	-----	-----	-----	-----	-----
9995320	GLIKIN BROTHERS	BRANDON	55	\$27	\$2,888.52	95

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8033

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER L WOLFE  
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
-----	-----	-----	-----	-----	-----	-----
9997380	IRVINGTON TOBACCO	BARGAIN BUY	73	\$36	\$669.58	16

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8034



FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER L WOLFE  
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
9997480	188 HALSEY MYRTLE CO	MARKER	18	\$9	\$43.00	4

NOTE : THIS ACCOUNT HAS LESS THAN 4 MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$.50 PER CARTON OF ITS OWN. (\$1.00 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8035

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER L WOLFE  
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
-----	-----	-----	-----	-----	-----	-----
9997530	M. BERNSTEIN TOBACCO	CHARTER	18	\$9	\$410.77	41

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8036

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER L WOLFE  
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
9997560	KING VENDING	SLIM PRICE	73	\$36	\$11.00	0

NOTE : THIS ACCOUNT HAS LESS THAN 4 MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$.50 PER CARTON OF ITS OWN. (\$1.00 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8037

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER L WOLFE  
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
-----	-----	-----	-----	-----	-----	-----
9997630	PATERSON TOBACCO	SLIM PRICE	55	\$27	\$158.00	5

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

8E08 75815

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER L WOLFE  
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
-----	-----	-----	-----	-----	-----	-----
9997660	PINE LESSER	SLIM PRICE	18	\$9	\$437.00	44

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8039

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER L WOLFE  
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
9997700	JOHN BRICKS	SLIM PRICE	92	\$46	\$1,086.06	21

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

0508 L4815

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER L WOLFE  
DIVISION # 1240

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
-----	-----	-----	-----	-----	-----	-----
9999160	PETER P. DENNIS	SIGNATURE	295	\$147	\$6,268.08	38

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8041

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER G MOULTON  
DIVISION # 1244

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
-----	-----	-----	-----	-----	-----	-----
9991460	HAROLD LEVINSON ASSO	PACE	830	\$415	\$4,459.09	9

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8042



FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER JAMES MALLARDI  
DIVISION # 1244

C/S ACCOUNT NO	ACCOUNT NAME	BRAND	4.0 WEEKS VOL (CTNS)	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD	EXISTING ALLIANCE ACCRUAL THRU 06/30/98	MONTHS OF ACCRUAL BAL AT \$.55 CTN
-----	-----	-----	-----	-----	-----	-----
9992260	ANDY'S TOBACCO	VALUE PRIDE	166	\$83	\$1,551.06	16

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8043

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER JAMES MALLARDI  
DIVISION # 1244

C/S ACCOUNT NO -----	ACCOUNT NAME -----	BRAND -----	4.0 WEEKS VOL (CTNS) -----	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD -----	EXISTING ALLIANCE ACCRUAL THRU 06/30/98 -----	MONTHS OF ACCRUAL BAL AT \$.55 CTN -----
9994620	EMPIRE CANDY & TOBAC	BEST CHOICE	258	\$129	\$2,278.88	16

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8044

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER JAMES MALLARDI  
DIVISION # 1244

C/S ACCOUNT NO -----	ACCOUNT NAME -----	BRAND -----	4.0 WEEKS VOL (CTNS) -----	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD -----	EXISTING ALLIANCE ACCRUAL THRU 06/30/98 -----	MONTHS OF ACCRUAL BAL AT \$.55 CTN -----
9995980	CITY LINE CANDY & TO	SLIM PRICE	147	\$73	\$3,247.73	40

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8045

FORSYTH LABOR DAY 1998 WHOLESALE PROMOTION ALLOCATION

ACCT MANAGER JAMES MALLARDI  
DIVISION # 1244

C/S ACCOUNT NO -----	ACCOUNT NAME -----	BRAND -----	4.0 WEEKS VOL (CTNS) -----	4.0 WKS X \$0.50 PROMO ALLOWANCE SEP 1998 PERIOD -----	EXISTING ALLIANCE ACCRUAL THRU 06/30/98 -----	MONTHS OF ACCRUAL BAL AT \$.55 CTN -----
9996160	T & R TOBACCO	MARKER	129	\$64	\$1,501.02	21

NOTE : THIS ACCOUNT HAS 4 OR MORE MONTHS OF ACCRUAL IN ITS ALLIANCE ACCRUAL FUND AND WOULD MATCH OUR \$.50 CONTRIBUTION WITH A MINIMUM OF \$1.00 PER CARTON OF ITS OWN. (\$1.50 TOTAL)

BY SIGNING BELOW YOU ARE AUTHORIZING CUSTOMER SERVICES TO PLACE THE PROMOTIONAL ALLOWANCE DOLLARS INTO THE ACCOUNT'S ALLIANCE ACCRUAL FUND

SIGNATURE \_\_\_\_\_ DIV # \_\_\_\_\_ DATE \_\_\_\_\_

RJR ACCOUNT MANAGER \_\_\_\_\_  
PRINT NAME

FAX TO CUSTOMER SERVICES (336) 741-2156

51847 8046